

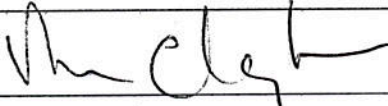
OFFICIAL BID PRICE SHEET

A justification for price quoted should be attached to official bid price sheet.

Bid \$ 677,300

AUTHORIZATION SIGNATURE

By my signature below, I certify that the aforementioned statements are true and correct and that I accept the Terms and Conditions as presented in this bid, and that I am authorized by the respondent to submit this bid on his/her behalf.

Vendor Name: SAS Institute	Date: April 5, 2018
Signature: 	Title: Sr Manager, Licensing Operations
Printed Name: Victoria Clayton	





Pricing Narrative

SAS is pleased to respond to this Invitation for Bid from the Arkansas Department of Human Services. SAS has reviewed the requirements of this IFB in great detail and developed pricing based on our experience in working with other state child welfare systems and the requirements of the IFB. SAS' pricing is based on the following understanding of the requirements of this IFB.

- ◆ SAS will provide Remote Management of SAS software on Arkansas hardware required to support the project
- ◆ SAS will complete installation, configuration and maintenance of SAS software required to support the project
- ◆ SAS will work with Arkansas to determine recommended hardware stack required to support the project
- ◆ SAS will provide consulting services to support the implementation and operations of the required reports
- ◆ SAS consultants will work with the DHS Team to configure drill down dashboard views for internal resources and a more static view for the public facing portal
- ◆ SAS will provide up to 80 hours per month of consulting and analytic services to support the up to 25 ad-hoc reports
- ◆ SAS will provide a license of [SAS' Office Analytics Software](#) to support the required data intake and analytics work for the project (Analytics Environment)
- ◆ SAS will provide a license of [SAS' Visual Analytics Software](#) to support the dashboard requirements of the project (Dashboard Environment)

Due to the necessary services for installation and data preparation necessary to accurately build the reporting platform as well as the performance dashboards, there would be a significant reduction in pricing for the optional years.

SAS welcomes the opportunity of further discussions with DHS to validate that our approach works to support the mission of DHS.